



Data Security

BENEFITS

- ✓ **Simplified Approach**
We use a pragmatic step-by-step approach to analyzing current network traffic patterns, creating exploratory content and pattern recognition policies, analyzing results and involving management in determining next steps.
- ✓ **Turnkey Implementation**
We provide our specially trained consultants along with the GV-2010 high-speed DLP device for use throughout the engagement.
- ✓ **Facilitate Risk Detection & Mitigation**
By performing a DLP assessment we can increase customer and shareholder confidence by improving your ability to protect intellectual property and increase compliance with regulatory requirements.
- ✓ **Choose the Right Engagement for You**
We offer five data loss prevention services ranging from an exploratory look at DLP threats to a fully managed and monitored enterprise-wide deployment.

Organizations are challenged with maintaining compliance in a complex operating and regulatory environment. Shareholder and customer confidence relies on a company's ability to safeguard intellectual property and protect corporate and customer data. We all see the high-profile data breaches in the news and they have heightened the awareness of businesses and government agencies. Organizations cannot risk the damage caused by the loss of data which has significant regulatory, reputation and cost repercussions. Breaches can mean millions of dollars in losses, damaged reputations and litigation.

M2's *Data Loss Prevention Services* are designed to detect and protect the unauthorized transmission or disclosure of sensitive information. By combining people, processes and technology we will help ensure data is utilized in its intended manner.

As a part of our service offerings we utilize our patented computer hardware hosting three integrated Outbound Content Compliance applications – *Data Loss Prevention, Application Control, and Pattern Recognition* – efficiently combined into one extremely high-speed device: the **Global Velocity GV-2010**. The GV-2010 secures large data networks and mission critical information by operating at multi-gigabit processing speeds to efficiently and effectively enforce network, application and information use policies.

DLP Simple Assessment: How a DLP Works & Can Benefit You

During this two to three week effort a specially trained M2 consultant will install and configure a Global Velocity DLP device to gain an understanding of your network's content carrying application traffic, data flows, and do an analysis of pre-determined patterns such as credit card, social security numbers or some specific content of your choosing. At the conclusion of the engagement you will receive a written analysis of the traffic monitored and a risk profile identifying areas of vulnerability.

Duration: 2-3 Weeks, Includes:

- Installation of GV-2010 DLP Device
- Analysis of Network Traffic
- Summary Presentation

Estimated Cost - \$4,000 plus expenses

Advanced Risk Assessment: Where, What & How Serious?

In this four to six week engagement, our consultants will install and configure a Global Velocity DLP device and work with your organization to develop and implement customized GV-2010 policies targeted at protecting corporate assets and the fulfillment of compliance requirements, such as HIPAA, PII or PCI. Our consultants will perform on-site incident and network traffic-flow analysis and will provide you with daily risk compliance feedback and critical event notification.

Duration: 4-6 Weeks, Includes:

- Project Plan Based on Engagement Objectives
- Installation of GV-2010 Device & Custom Policies
- Daily Incident Analysis, Management & Reporting
- Daily Risk Compliance Feedback
- Critical Incident Notification
- Summary Presentation

Estimated Cost - \$25,000 plus expenses

Quick Start Departmental DLP Deployment

This six to eight week engagement is designed to deliver a complete DLP compliance solution for one department within your enterprise. Our goal is to create a "standard" implementation framework" that can be scaled company-wide. M2's consultants will work with executive sponsors, business and data owners to develop and refine data loss prevention processes and optimize results to drive down risk.

This engagement will begin with a review of the organization's policies. Our team of consultants will then work with management to identify and prioritize sensitive data. Once completed, the M2 consultants will configure the GV-2010 to perform a data-at-rest analysis to crawl network repositories identifying where critical data may have been wrongfully copied from its intended storage. The project team will then develop focused GV-2010 policies to detect and protect the highest-risk data and compliance risks previously defined. We will then work with your staff to develop an adaptable policy management plan to tighten or expand policies as risks evolve.

Duration: 6-8 Weeks, Includes:

- Project Plan Based on Engagement Objectives
- Document Name & Location of Sensitive Data
- Configure & Execute Data-at-Rest Discovery Scan
- Installation of GV-2010 Device & Custom Policies
- Daily Incident Analysis, Management & Reporting
- Daily Risk Compliance Feedback
- Critical Incident Notification
- Develop Policy Management Plan
- Summary Presentation

Estimated Cost - \$40,000 plus expenses

Enterprise DLP Deployment

The Enterprise DLP Engagement builds upon the framework of the Quick Start Departmental Deployment and expands the effort across all departments and business units. Our team will work with your organization to develop a comprehensive project plan to address emerging threats, expand and manage data protection policies, continue decreasing enterprise-wide risk, and regularly measure and communicate results.

Duration: 10-15 Weeks, Includes:

- Same as Quick Start Departmental Deployment

Cost - TBD

DLP as a Service: Content Protection "Pay as You Grow"

DLP as a Service (DLPaaS) is designed for companies who do not have the internal staffing resources required to implement and monitor a solution and would like to outsource the effort. DLPaaS can be integrated into any of the M2 offerings to provide a "pay as you grow" option to reduce costs and maintenance. DLPaaS is a perfect fit for organizations who have an existing, advanced Cloud or Consolidated Data Center Solution in place and who may have implemented partial DLP. M2 offers DLPaaS as a way for data center providers to augment their offerings and as a way for end customers to add a layer of visibility to their data that they don't otherwise receive from their data center provider.

Duration: Ongoing, Includes:

- Development of All Enterprise Content Policies
- Daily Incident Analysis & Management
- Critical Incident Notification
- Ongoing Policy Review & Tuning
- Monthly Executive Compliance Presentation

Cost - TBD